



Confidential - Commercial

Operation and Logistics Division
Procurement Division
Tender & Market Research Dept.

October 11, 2026

Purchasing process No.: 104119470

Subject: Framework agreement (4 years) for supply of Busbar and Breaker Failure Protection Systems (BBP & BFP) for 161 kV HV and 400 kV EHV Switchgears

Specification No.: STR-1949

Participation Letter

You are hereby invited to submit a bid for the above-stated Tender.

1. **Advertisement:** We hereby inform you of publication of the a/m Tender on The Israel Electric Co (IEC)'s website (Suppliers Section): [Active Tenders](#)
Details of the Tender requirements are published and may be reviewed or downloaded from the website.
Subscription for mailing list: The IEC recommends all bidders to register in our website and join the mailing list, in order to automatically receive notice of all tenders published, via the following link: [Suppliers Newsletter](#)
2. **Payment for purchase of Inquiry/Tender documents:** No Charge.
3. **Updates in Tenders:** All notices as to publication of Inquiries/Tenders, updated terms, requirements and due dates required for submission, shall be published on IEC website and via email (to Offerors that confirmed participation in this tender).
4. **Submission of Proposals:** Proposal shall be submitted via the Electronic Bidding Box – SourcingVision System in the following link:
<https://account.sourcingvision.com//Site/SelfSignIn/SelfSignInGetStarted.aspx?IsNoSummonProject=1&IsSealed=1&IsArchived=0&dup&x=Q%2b2nGj7k6SSsHA0eZswPg%3d%3d>

Box Number: **93824**. Please note that Offerors that are not registered to the system will be requested to register first. Registration can be completed directly via the above link.

5. **Order of Purchase:**

5.1 The Purchasing Process will be conducted in the form of:

- ☒ A public tender
- ☒ A limited tender (paragraph 17B - Invitation file)
- ☒ Preliminary Selection/Sorting Stage (Regulation 17C of the Mandatory Tenders Regulations)
- ☒ Additional competitive procedure according to paragraph 13.4 (Invitation file)

Subject to the mandatory Tenders Regulations 5753-1993, - new Amended edition as of February 2009 (hereinafter: the **Regulations**) and subject to the provisions of the Government Procurement Agreement.

5.2 In this tender, stage 1 will be divided into two (2) substages:

- 5.2.1 Verification of bidders' compliance with threshold conditions and compulsory requirements in the Specification.

5.2.2 Approved suppliers will be requested to submit equipment samples for the purpose of conducting POC tests by IEC (Israel Electric Corporation) as further detailed in clauses 8 & 35 in the Invitation file and in Annexure B.

6. **The manner in which proposals must be submitted :**

6.1 Offerors shall submit proposals for the entire scope of the work/supply as specified in Annexure C and further detailed in the Specification. Partial proposals will not be accepted.

6.2 The Offeror is obliged to fill in his technical response for the Specification in its EXCEL format version published.

6.3 First stage proposal shall include the Bidder's reference to all commercial and general terms and conditions as indicated in clause 7 of the Invitation file, excluding prices.

6.4 Further submission instructions are indicated in cl. 4 & 5 in the Invitation file.

7. **Mandatory Commercial Cooperation:** Please note that any decision of award in this Tender is subject to the Approval of ICA. Please see further details in Annexure U (ICA Appendix) & Invitation file cl. 23.

8. New IEC suppliers:

New suppliers are requested to complete their registration as IEC supplier at the following link:

[Self Onboarding](#)

9. **Confirmation of Participation:** Please return a copy of this letter, immediately on receipt, to Danny.Ashkenazy@iec.co.il or to fax. No. 972-(72)-3477659 signed by you, as confirmation of receipt.

10. Final date for submission of requests for clarification is **10.11.2026**

11. **The final date for submission of bids is:** **Monday, November 23, 2026**, 11:00 am (Israel Time), sharp.

Sincerely,
Danny Ashkenazy

☐ We intend to participate in this Tender.

☐ We do not intend to participate in this Tender. [for the following reasons:
